

Report 2006

People – Environment – Capital

Company statistics	2005	2006
Headcount worldwide	328	332
Number of full-time jobs (FTJ)	299	311
Apprentices	21	23
Part-time employees (< 90%)	56	24
Labor turnover rate	5.3 %	9.3 %
Training days, per FTJ	3.0	2.8
Absentee days* due to occupational accidents, non-occupational accidents, illness, per FTJ	3.9	3.8
Employee satisfaction**	82.0 %	–
Lowest wage versus avg. executive pay	1 : 5.9	1 : 5.1
Pension plan coverage	111.0 %	113.0 %
Interest paid on pension balances***	3.0 %	3.0 %

*The 30-day rule is applied to absentee days.

**Collano performs an employee satisfaction survey every two years.

***Minimum interest paid on pension balances, 2005 = 2.5 %, 2006 = 2.5 %

Environmental performance figures	2005	2006
Total manufacturing adhesives, dispersions, and adhesive films (t)	19 148	19 199
Total energy consumption (GJ)	33 316	32 269
Energy consumption per metric ton (GJ/t)	1.74	1.68
Total water consumption (m ³)*	14 369	13 424
CO ₂ emission (t)	1 093	1 034
VOC emission (t)	14	15

GJ = Gigajoule, t = metric tons

*Not including the Buxtehude (Germany) plant which uses proprietary groundwater in the cooling circuit. Groundwater is extracted on site, used for continuous-flow cooling, and returned to the ground, unpolluted.

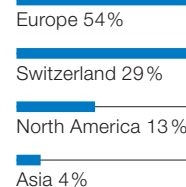
Key figures		2005	2006
Sales	in CHF million in EUR million	115.4	124.9 80.6
Cash flow	in CHF million in EUR million	4.8	4.8 3.1
Operating profit (EBIT)	in CHF million in EUR million	0.7	2.2 1.4
Equity	in % of total assets	35	38
Sales per FTJ	in CHF 1 000 in EUR 1 000	386	402 259

Exchange rate: 1 EUR = CHF 1.55

Collano® technologies

- Adhesive films
 - single and multilayer films
- Reactive adhesives
 - 1-component and 2-component adhesives
- Hot melt adhesives
 - classic and radiation-curable
- Water-based adhesives
 - Water-based coating systems and binders

Sales 2006 by region



Collano – Innovation in Adhesives

The privately owned Collano organization headquartered in Sempach-Station, Switzerland, relies on more than 60 years of experience in its field and is widely respected for special adhesives and binders in the following domains:

- automotive interiors
- product protection and identification
- medical products in contact with skin and wounds
- design and structural elements
- transportation-related products (water, air, rail)
- paints and lacquers
- textile products
- adhesives for the construction industry and the trades

All Collano plants have certified quality and environmental management systems according to ISO 9001/14001; additionally the Collano AG Sursee plant is certified to the medical device quality standard ISO 13485.

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