

Report 2007

People – Environment – Capital

Company statistics	2006	2007
Headcount worldwide	332	340
Number of full-time jobs (FTJ)	311	315
Apprentices	23	24
Part-time employees (< 90%)	24	44
Labor turnover rate	9.3%	5.6%
Training days, per FTJ	2.8	3.1
Absentee days* due to occupational accidents, non-occupational accidents, illness, per FTJ	3.8	4.1
Employee satisfaction**	–	80.0%
Lowest wage versus avg. executive pay	1 : 5.1	1 : 5.8
Pension plan coverage	114.0%	113.0%
Interest paid on pension balances***	3.0%	2.5%

*The 30-day rule is applied to absentee days.

**Collano performs an employee satisfaction survey every two years.

***Minimum interest paid on pension balances, 2006 = 2.5%, 2007 = 2.5%

Environmental performance figures	2006	2007
Total manufacturing adhesives, dispersions, and adhesive films (t)	19 199	19 841
Total energy consumption (GJ)	32 269	32 570
Energy consumption per metric ton (GJ/t)	1.68	1.64
Total water consumption (m ³)*	13 424	13 266
CO ₂ emission (t)	1 034	1 013
VOC emission (t)	15	22

GJ = Gigajoule, t = metric tons

*Not including the Buxtehude (Germany) plant which uses proprietary groundwater in the cooling circuit. Groundwater is extracted on site, used for continuous-flow cooling, and returned to the ground, unpolluted.

Key figures		2006	2007
Sales	in CHF million	124.9	137.1
	in EUR million		83.6
Cash flow	in CHF million	4.8	10.1
	in EUR million		6.2
Operating profit (EBIT)	in CHF million	2.2	7.2
	in EUR million		4.4
Equity	in % of total assets	38	44
Sales per FTJ	in CHF 1 000	402	435
	in EUR 1 000		265

Exchange rate: 1 EUR = CHF 1.64

Collano® technologies

Adhesive films – single and multilayer films
Reactive adhesives – 1-component and 2-component adhesives
Hot melt adhesives – classic and radiation-curable
Water-based adhesives Water-based coating systems and binders

Sales 2007 by region

Europe	56%
Switzerland	28%
North America	12%
Asia/Pacific	4%

Collano moves forward

To more systematically accommodate the needs of its business partners, the Collano Group has reorganized its activities in three new units:



nolax | The knowledge and innovation resource for radical system developments. nolax implements new concepts with surprising material and technology combinations focusing on the automotive, construction, medical, and security segments.



Collano Adhesives | The company for the refinement and distribution of Collano's specialty adhesives for industrial and commercial applications. Specialized in established products and sophisticated, customized adhesive bonds with a focus on lightweight structures/composites, technical textiles, apparel, foams, labels/tapes/packaging, and building/interiors.



Collano Services | The service provider within the Collano Group. Specialized in production, process technology, and logistics as well as complementary services in the domains of finance, accounting, human resources, and IT.